

Future Leaders

Graduate Programme

Imagine Tomorrow with Te Mātāpuna Fonterra

Sales & Trading Stream

Economics | Commerce | Supply Chain | Finance



Join our Future Leaders Graduate Programme in our Sales & Trading stream and make your mark in our global co-operative.

Grow your commercial capability in our **Sales & Trading stream** through Global Ingredients and Foodservice placements, accelerated leadership development, and end-to-end business exposure.

Where your potential is nurtured and your ideas are valued, you'll learn from industry leaders, make a real impact on our B2B operations, and build the skills to thrive in a fast-moving world.

If you're passionate about maximising end-to-end value and keen to explore portfolio planning, asset-backed trading, sales operations and more, there's a place for you.

Programme structure

- Our Sales & Trading stream includes four rotations over two years.
- Two rotations across Sales & Trading, supporting our global sales business.
- One broader business rotation.
- One co-designed rotation to transition into your permanent role.
- Opportunities vary year-to-year, ensuring unique learning experiences.

Who we're looking for

- Bachelor's degree in a relevant field
- Demonstrated leadership experience
- NZ citizen or permanent resident
- Flexibility to work across locations in New Zealand.

Throughout the programme, we invest in your leadership development, helping you Imagine Tomorrow as one of Fonterra's future leaders. You'll gain the skills, confidence, and experience to make an impact across our co-operative and shape the future of dairy.



Scan the QR or go to our website to learn more about our Graduate Programme

[CAREERS.FONTERRA.COM](https://careers.fonterra.com) >>

